9.2 quintillion Crowdsourcing **Predictions**

David Pennock, Yahoo!

Contributors:

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Dear crowd,

http://predictalot.yahoo.com



How to make a prediction

What are the chances:

2011 the warmest year on record? (Y/N)

3.6%

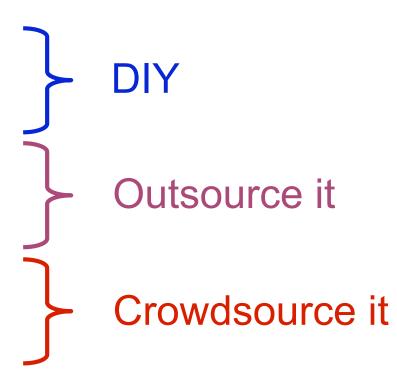
82% 8%

19% 0.003% 67%

???

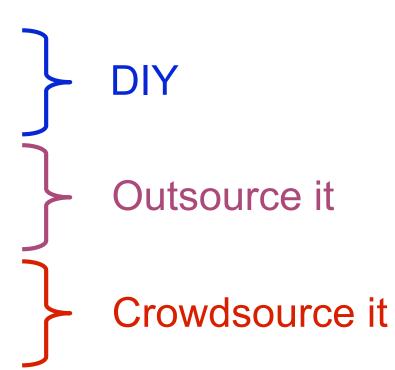
How to make a prediction

- 1. Guess
- 2. Model it: Stats/ML
- 3. Poll an expert
- 4. Pay an expert
- 5. Poll a crowd
- 6. Pay a crowd



How to make a prediction

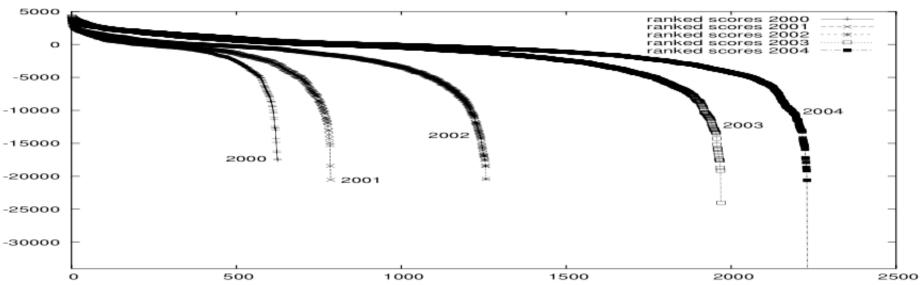
- 1. Guess
- 2. Model it: Stats/ML
- 3. Poll an expert
- 4. Pay an expert
- 5. Poll a crowd
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Pay a crowd; Part one: A "wisdom of crowds" story

- ProbabilitySports.com
- Thousands of probability judgments for sporting events
 - Alice: Jets 67% chance to beat Patriots
 - Bob: Jets 48% chance to beat Patriots
 - Carol, Don, Ellen, Frank, ...
- Reward: Quadratic scoring rule: Best probability judgments maximize expected score; Top scorers get prizes

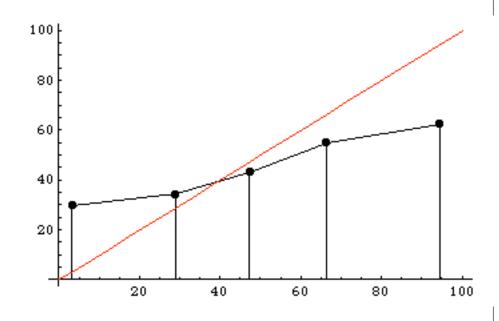
Individuals



- Most individuals are poor predictors
- 2005 NFL Season
 - Best: 3747 points
 - Average: -944 Median: -275
 - 1,298 out of 2,231 scored below zero (takes work!)

Individuals

- Poorly calibrated (too extreme)
 - Teams given < 20% chance actually won 30% of the time
 - Teams given > 80% chance actually won 60% of the time

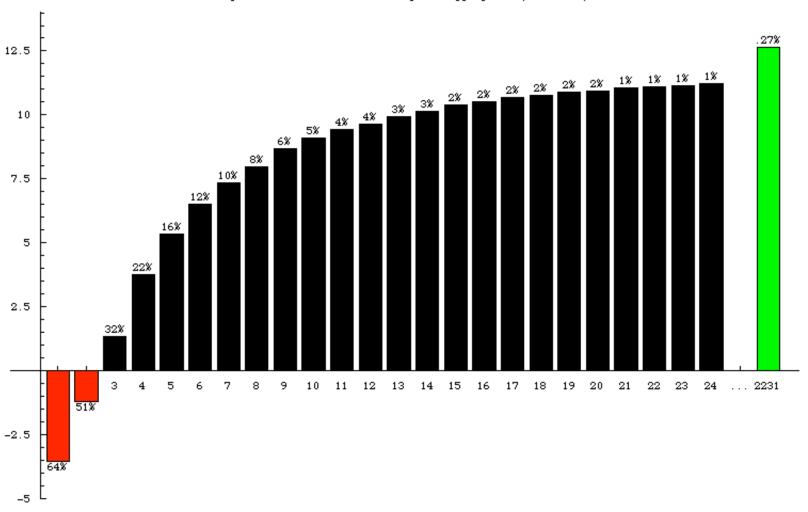


The wisdom of the crowd

- Create a crowd predictor by simply averaging everyone's probabilities
 - Crowd = 1/n(Alice + Bob + Carol + ...)
 - 2005: Crowd scored 3371 points (7th out of 2231)!
- Wisdom of fools: Create a predictor by averaging everyone who scored below zero
 - 2717 points (62nd place) !
 - (the best "fool" finished in 934th place)

The crowd: How big?

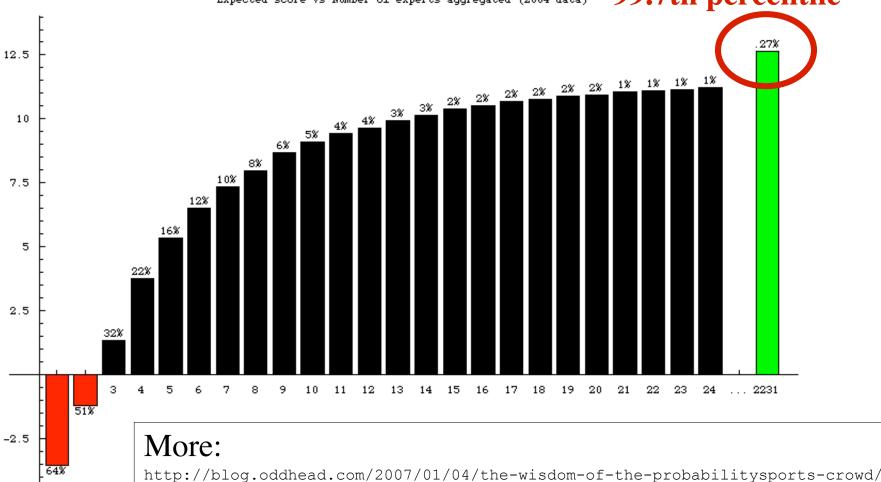
Expected score vs Number of experts aggregated (2004 data)



The crowd: How big?

Expected score vs Number of experts aggregated (2004 data)

When to guess: if you're in the 99.7th percentile



http://www.overcomingbias.com/2007/02/how and when to.html

Can we do better?

[Dani et al. UAI 2006]

- Maybe Not
 - CS "experts algorithms"
 - Other expert weights
 - Calibrated experts
 - Other averaging fn's (geo mean, RMS, power means, mean of odds, ...)
 - Machine learning (NB, SVM, LR, DT, ...)
- Maybe So
 - Bayesian modeling + EM
 - Nearest neighbor (multi-year)



Can we do better?

Pay a crowd, part two: Prediction markets

A prediction market

A random variable, e.g.

2011 the warmest year on record? (Y/N)

 Turned into a financial instrument payoff = realized value of variable

```
$1 if 2011 the warmest $0 if warmest
```



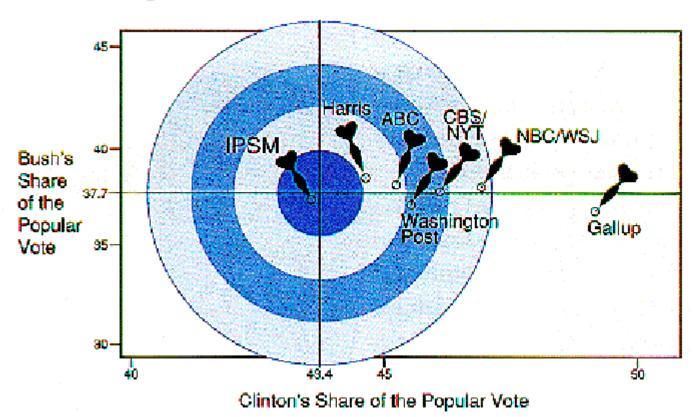
http://intrade.com

? Contract	B Qty	Bid	Ask	A Qty	Last	Vol	Chge
Trade 2011.GLOBALTEMP.WARMEST	140	15.0	20.0	10	15.0	1830	0

2011 Mar 10 12:21pm ET

YAHOO! Rese [Source: Berg, DARPA Workshop, 2002]

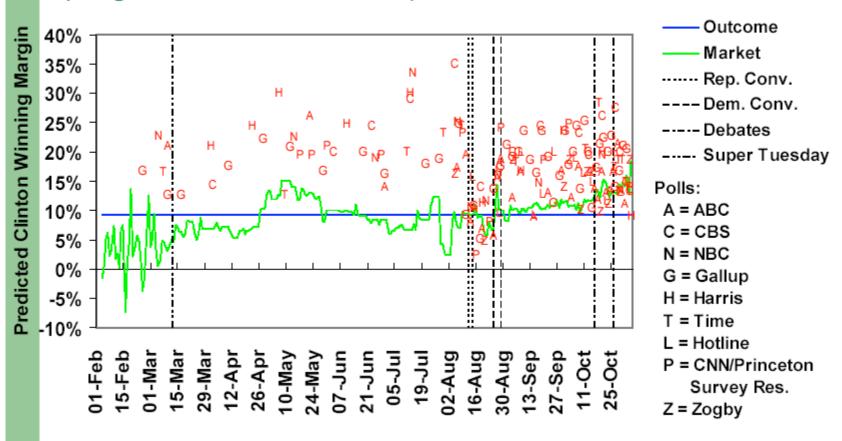
Example: IEM 1992



YAHOO! Rese [Source: Berg, DARPA Workshop, 2002]

IEM versus Polls: 1996

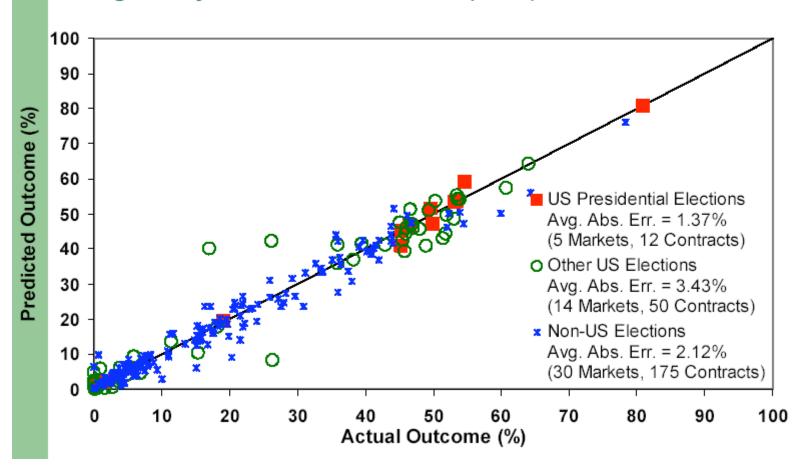
(Berg, Nelson and Rietz, 2001)



YAHOO! Rese [Source: Berg, DARPA Workshop, 2002]

Predictive Accuracy

Berg, Forsythe, Nelson and Rietz (2001)



Pay a crowd

- What you can say/learn
 % chance that
 - Obama wins
 - GOP wins Texas
 - YHOO stock > 30
 - Duke wins tourney
 - Oil prices fall
 - Heat index rises
 - Hurricane hits Florida
 - Rains at place/time

- Where
 - IEM, Intrade.com
 - Intrade.com
 - Stock options market
 - Las Vegas, Betfair
 - Futures market
 - Weather derivatives
 - Insurance company
 - Weatherbill.com

[Thanks: Yiling Chen]

Does it work?

- Yes, evidence from real markets, laboratory experiments, and theory
 - Racetrack odds beat track experts [Figlewski 1979]
 - ❖ Orange Juice futures improve weather forecast [Roll 1984]
 - ❖ I.E.M. beat political polls 451/596 [Forsythe 1992, 1999][Oliven 1995][Rietz 1998][Berg 2001][Pennock 2002]
 - HP market beat sales forecast 6/8 [Plott 2000]
 - Sports betting markets provide accurate forecasts of game outcomes [Gandar 1998][Thaler 1988][Debnath EC'03][Schmidt 2002]
 - Laboratory experiments confirm information aggregation [Plott 1982;1988;1997][Forsythe 1990][Chen, EC'01]
 - *Theory: "rational expectations" [Grossman 1981][Lucas 1972]
 - Market games work [Servan-Schreiber 2004][Pennock 2001]

Pay a crowd; Part three With money With points

? Contract	B Qty	Bid	Ask	A Qty	Last	Vol	Chge
Trade US.RECESSION.08	1	72.2	73.9	2	74.0	34.9k	+3.0
Trade BIRDFLU.USA.JUN08	100	6.0	14.0	5	10.0	1323	0
Trade MIRDFLU.USA.SEP08	10	6.5	16.0	5	11.2	430	0

? Contract	B Qty	Bid	Ask	A Qty	Last	Vol	Chge
Trade OSAMA.CAPTURE.MAROS	5	1.9	3.3	1	2.6	4888	0
Trade OSAMA.CAPTURE.JUN08	4	5.1	5.7	25	5.5	2019	0
Trade OSAMA.CAPTURE.SEP08	5	8.3	8.8	4	9.1	822	0

? Contract	B Qty	Bid	Ask	A Qty	Last	Vol	Chge
Trade 2008DEM.NOM.OBAMA	22	71.8	72.0	55	72.0	403.0k	-1.3
Trade 2008DEM.NOM.CLINTON	50	28.5	28.9	4	28.9	549.1k	+1.1

2 Contract	B Qty	Bid	Ask	A Qty	Last	Vol	Chge
Trade → ALABAMA.DEM	0	-	10.0	20	10.0	56	0
Trade ALABAMA.REP	20	90.0	95.0	5	90.0	22	0
Trade → ALABAMA.FIELD	5	0.1	5.0	20	0.1	0	0
Trade ALASKA.DEM	20	5.0	10.0	17	7.5	23	0
Trade ALASKA.REP	20	85.0	95.0	20	92.5	45	0
Trade ALASKA.FIELD	5	0.1	5.0	20	0.1	0	0

Androids Beat Humans in Soccer (BOTS)

Will a team of androids beat the human World Cup champs at a game of soccer by 2050?

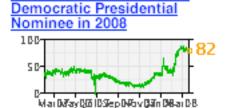
Price: POP\$ 47.75 Status: ACT

Fuel-Cell-Powered Laptop (FCELL)

Will the first fuel-cell-powered laptop go on sale in the U.S. by the end of 2008?

Price: POP\$ 43.75 Status: ACT

Barack Obama will be the









Pay a crowd in points

- Foresight Exchange
- HSX.com
- InklingMarkets.com
- CrowdCast
- Yahoo! Predictalot
- Newsfutures.com
- CasualObserver.net
- FTPredict.com
- ProTrade.com, StorageMarkets.com, TheSimExchange.com, TheWSX.com, Alexadex, Celebdaq, Cenimar, BetBubble, Betocracy, CrowdIQ, MediaMammon,Owise, PublicGyan, RIMDEX, Smarkets, Trendio, TwoCrowds
- Archive.org: http://www.chrisfmasse.com/3/3/markets/#Play-Money_Prediction_Markets

Pay a crowd With money

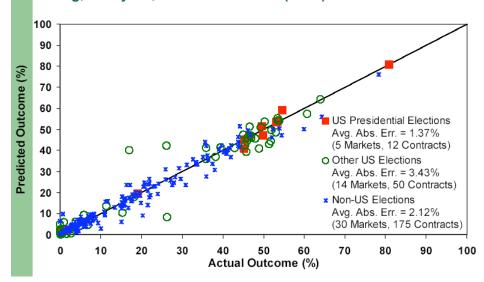
IEM: 237 Candidates

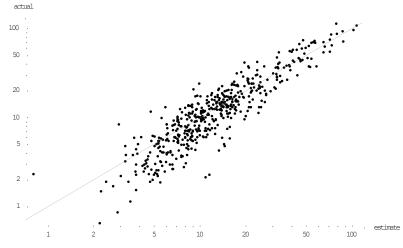
With points

HSX: 489 Movies

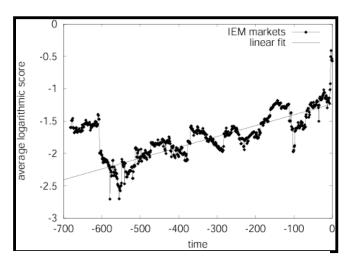
Predictive Accuracy

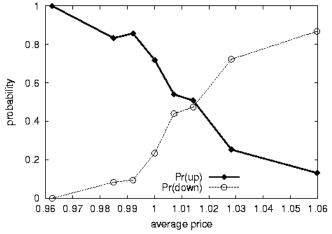
Berg, Forsythe, Nelson and Rietz (2001)



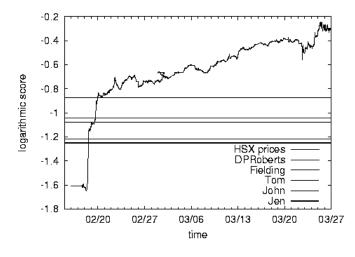


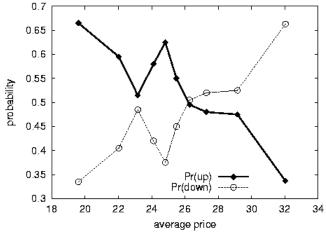
Pay a crowd With money



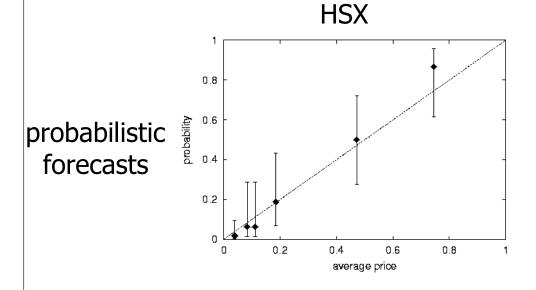


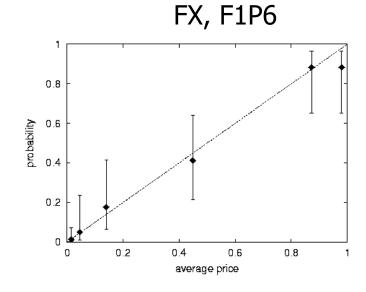
With points





Real markets vs. market games





forecast source	avg log score
F1P6 linear scoring	-1.84
F1P6 F1-style scoring	-1.82
betting odds	-1.86
F1P6 flat scoring	-2.03
F1P6 winner scoring	-2.32

Does money matter? Play vs real, head to head

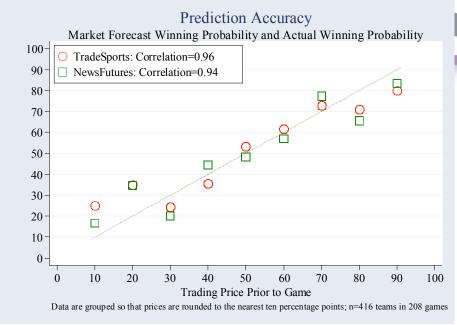
Experiment

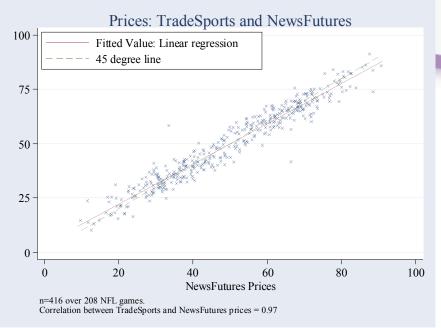
- 2003 NFL Season
- ProbabilitySports.com Online football forecasting competition
 - Contestants assess probabilities for each game
 - Quadratic scoring rule
 - ~2,000 "experts", plus:
 - NewsFutures (play \$)
 - Tradesports (real \$)
 - Used "last trade" prices

Results:

- Play money and real money performed similarly
 - 6th and 8th respectively
- Markets beat most of the ~2,000 contestants
 - Average of experts came 39th (caveat)

Electronic Markets, Emile Servan-Schreiber, Justin Wolfers, David Pennock and Brian Galebach







Does money matter? Play vs real, head to head

	Probability- Football Avg	TradeSports (real-money)	NewsFutures (play-money)	Difference TS - NF
Mean Absolute Error	0.443	0.439	0.436	0.003
= lose_price	(0.012)	(0.011)	(0.012)	(0.016)
[lower is better]				
Root Mean Squared Error	0.476	0.468	0.467	0.001
= ?Average(lose_price ²)	(0.025)	(0.023)	(0.024)	(0.033)
[lower is better]				
Average Quadratic Score	9.323	12.410	12.427	-0.017
$= 100 - 400*(lose_price^2)$	(4.75)	(4.37)	(4.57)	(6.32)
[higher is better]				
Average Logarithmic Score	-0.649	-0.631	-0.631	0.000
= Log(win_price)	(0.027)	(0.024)	(0.025)	(0.035)
[higher (less negative) is better]				

Statistically: TS ~ NF NF >> Avg TS > Avg

Pay a crowd; Part four

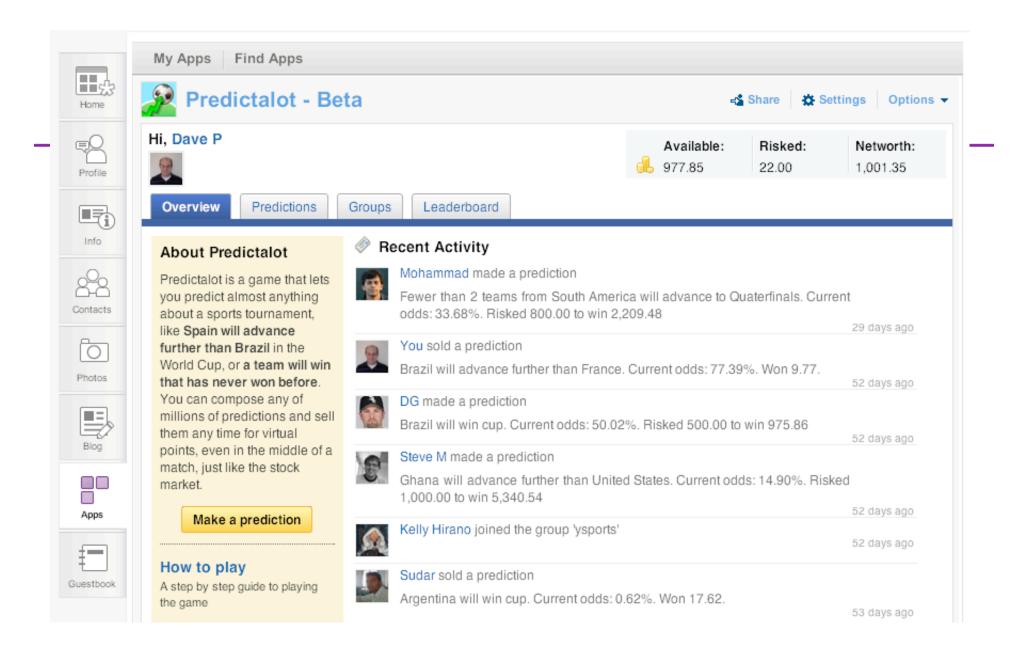
 Pay a crowd a little bit for information on exponentially many things

"Combinatorial prediction market"

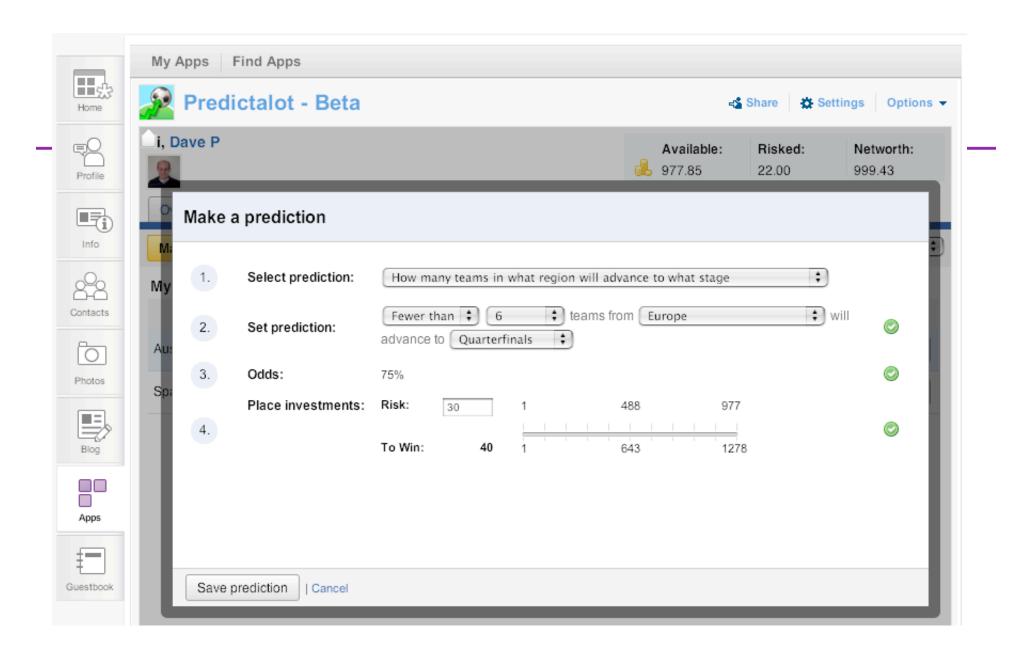


http://predictalot.yahoo.com

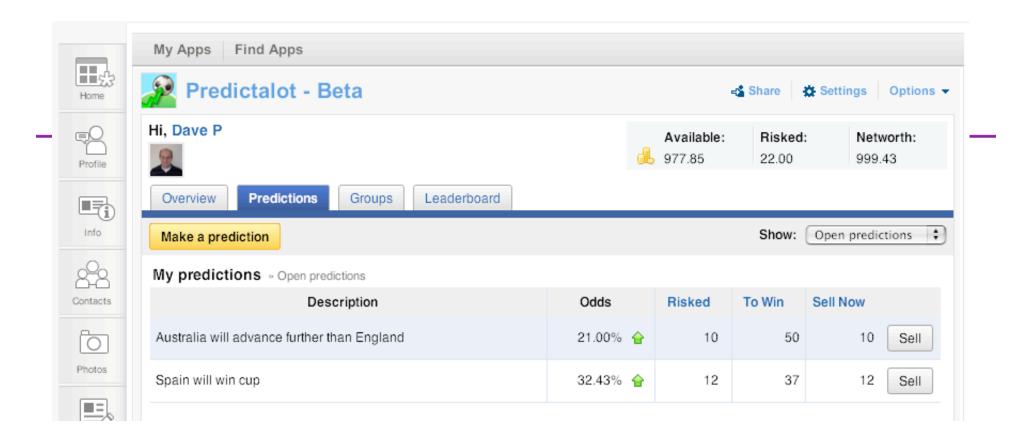




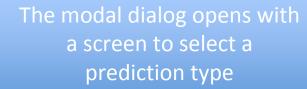












000 0 0

Sell

Sell

Sell

Overview



Duke adva

Duke adva

Duke adva

Make a prediction

Select a prediction type:

Wins

What team being named champion
Which seed will win tournament
Which seed range will win tournament
Which bracket will be named champion
What conference will win tournament

Team progress

What team advancing further than other team
What team advancing further than two other teams
What team advancing to what stage in tournament
Which seed range will reach what stage in tournament
What conference will win more than other conference

Other intersting predictions

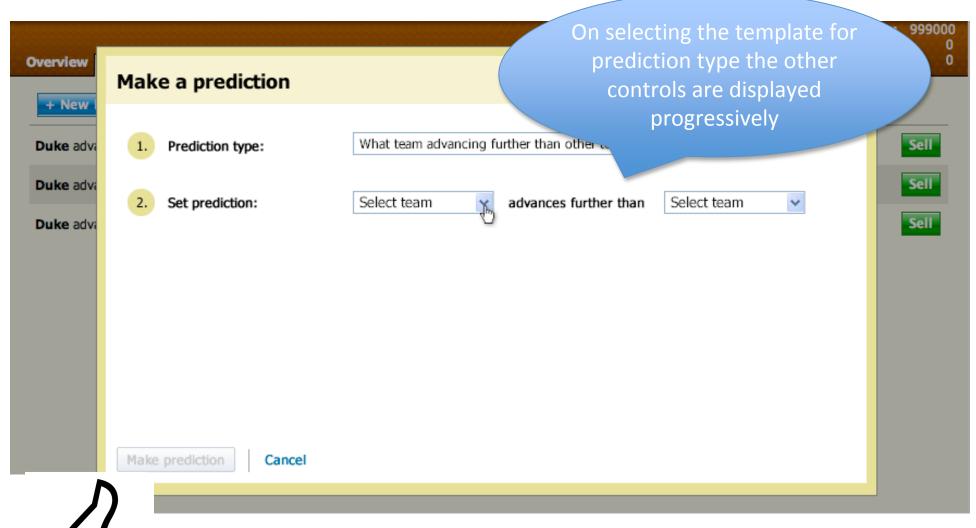
What will be game outcome between one team in which round How many upsets will happen when Final four alphabet challenge

Make prediction

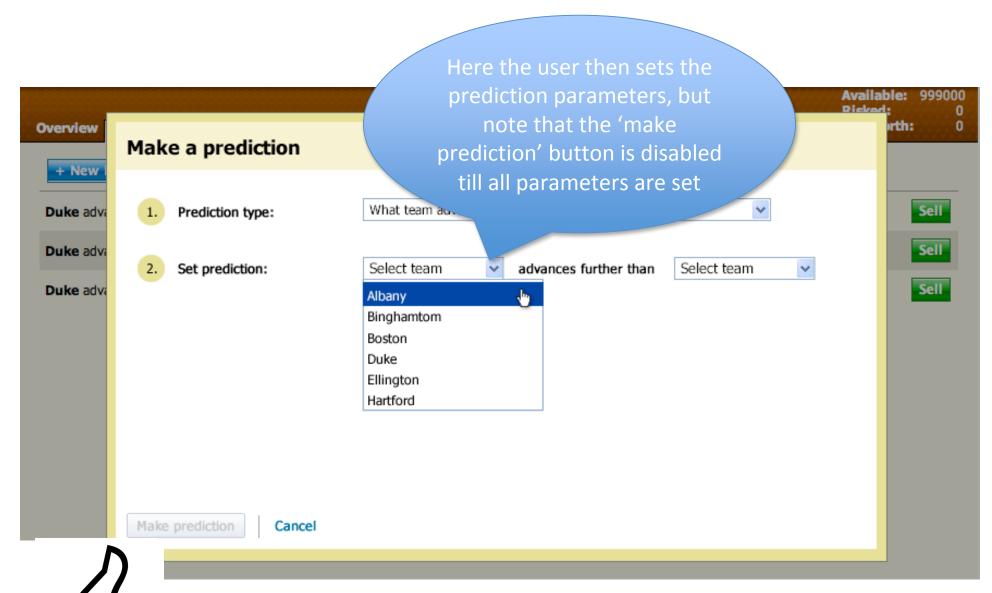
Cancel



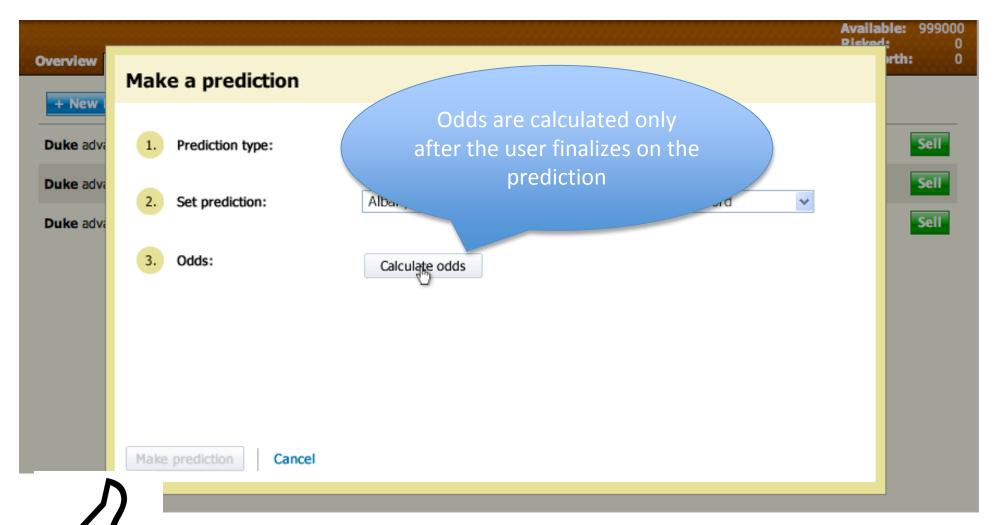
Example: Y! Predictalot

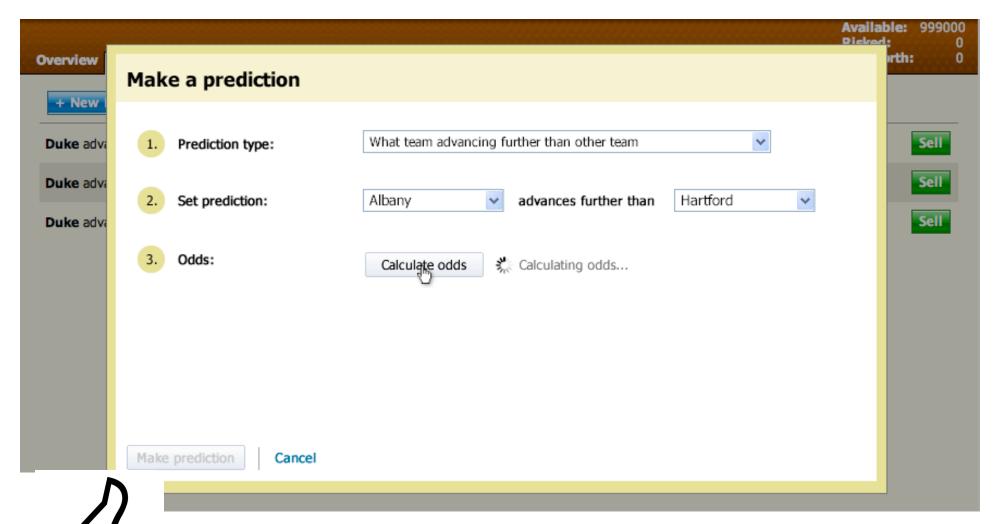


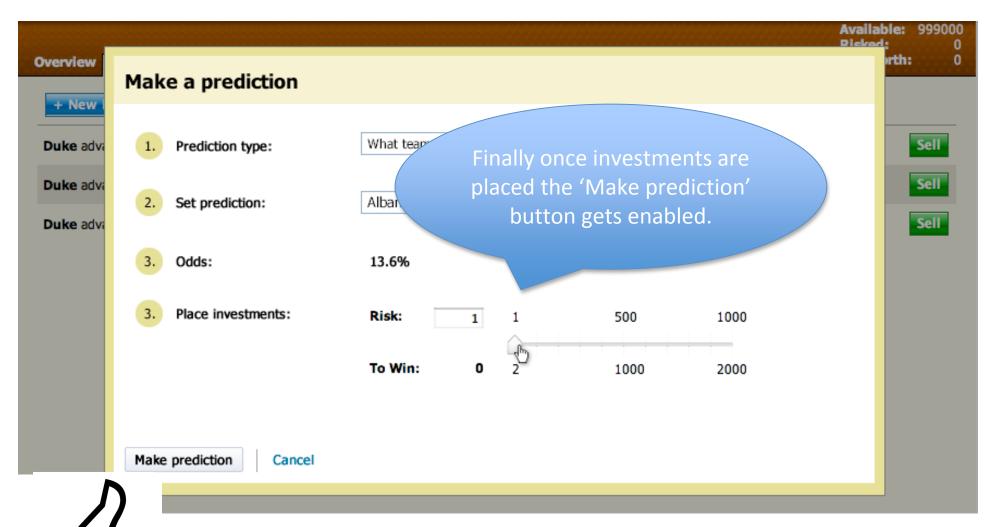
Example: Y! Predictalot

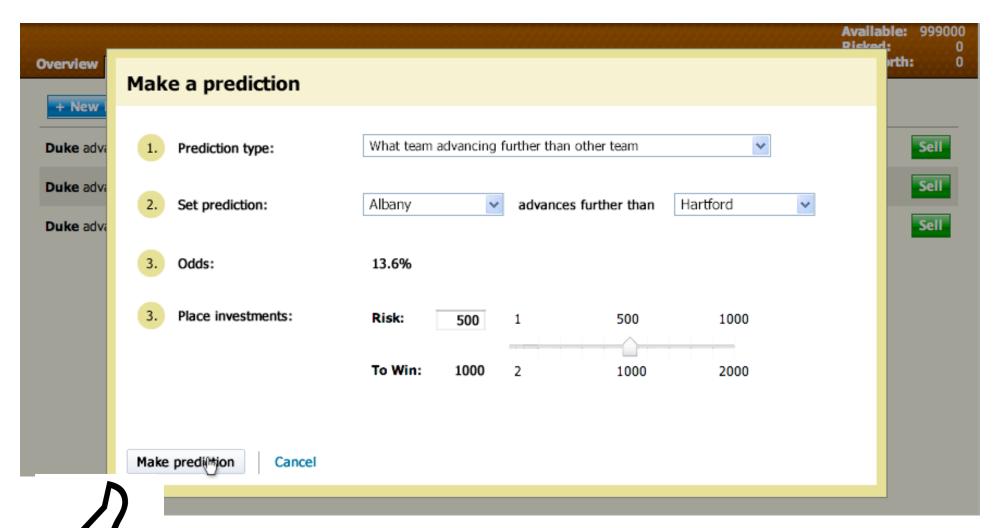


Example: Y! Predictalot









Example: Y! Predictalot

Who and how

- With Mani Abrol, Janet George, Tom Gulik, Mridul Muralidharan, Sudar Muthu, Navneet Nair, Abe Othman, David Pennock, Dan Reeves, Pras Sarkar
- Y! engineers turned mad scientist's idea into reality
- Yahoo! Application Platform
 - Takes care of login/auth, friends, sharing
 - Easy to create; good sample code; Google open social
 - Small view on my.yahoo, yahoo.com (330M)
 - Activity stream can appear across Y!
 (e.g., mail, sports, finance, profiles)





Buy offers

ACME stock

Sell offers

\$300 \$170 \$160

\$150 \$120 \$90 \$50





Buy offers

ACME stock

Sell offers

\$300 \$170 \$160

\$150 \$120 \$90 \$50

\$140





Continuous double auction

Uber-hammer of the financial world

Buy offers

ACME stock

price = \$150

\$150

\$120

\$90

\$50

Sell offers

\$300 \$170

\$160

\$140 ✓ Winning traders



Buy offers

ACME stock

Sell offers

\$300 \$170 \$160

\$120 \$90 \$50



- Used everywhere
 - Stocks, options, futures, derivatives
 - Gambling: BetFair, InTrade
- Related bets? Just use two CDAs
 - Max[YHOO-10], Max[YHOO-20]
 - Horse wins, Horse finishes 1st or 2nd
 - "Power set" instruments: Mutual funds, ETFs, butterfly spreads, "Western Conference wins"
 - Treats everything like apples and oranges, even 'fish' and 'fish and chips'





- CDA was invented when auctioneers were people
- Had to be dead simple
- Today, auctioneers are computers...

...Yet CDA remains the standard





http://intrade.com

? Contract	B Qty	Bid	Ask	A Qty	Last	Vol	Chge
Trade 2011.GLOBALTEMP.WARMEST	140	15.0	20.0	10	15.0	1830	0

2011 Mar 10 12:21pm ET



Combinatorial market: Like ordering a Wendy's hamburger

- Informal definition: A combinatorial market is one where users construct their own bets by mixing and matching options in myriad ways
- Wendy's bags circa March 2008: "We figured out that there are 256 ways to personalize a Wendy's hamburger. Luckily someone was paying attention in math class."



Combinatorial bids vs. Combinatorial outcomes

- Combinatorial bids
 - Bundling: "Western conference will win",
 - "Gas prices between 3.25-4.00"
 - If bids are divisible, almost no disadvantage: use linear programming
- Combinatorial outcomes
 - Outcome space exponential:
 March Madness, horse racing
 - Needs combinatorial bids too
 - Usually intractable but don't give up hope



[Thanks: Yiling Chen]

YAHOO! Research

Auctioneer vs. market maker

- An auctioneer matches traders: no risk
- An automated market maker always offers a price for anything. "Infinite" liquidity.
 - Without market maker, traders lost in exponential sea
 - Illiquidity discourages trading: Chicken and egg
 - Subsidizes information aggregation: Circumvents no-trade theorems
- Market makers bear risk. But can bound the loss
 - Market scoring rules [Hanson 2002, 2003, 2006]
 - Family of bounded-loss MMers [Chen & Pennock 2007]
 - Dynamic pari-mutuel market [Pennock 2004]



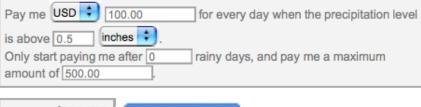
at weather do you need to protect against?

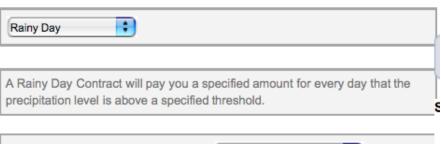
Select a Contract Pick the contract that best suits your needs

Description

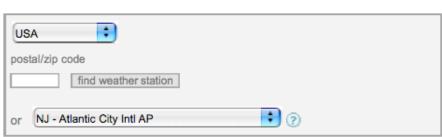
Choose Dates of Coverage

Select Location (please read disclaimer)





06/30/08 to 07/04/08 includin (5 days)	weekends and weekdays 🗘 🎅
--	---------------------------





Payout

\$0

\$0

\$0

\$0

\$0

\$100

\$100

\$0

\$0

\$0

\$100

Payout

\$0

\$0

\$0

\$100

\$100

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\$100

\$100

\$0

\$0

\$0

Year

1992

1991

1990

1989

1988

1987

1986

1985

1984

1983

1982

Year

2007

2006

2005

2004

2003

2002

2001

2000

1999

1998

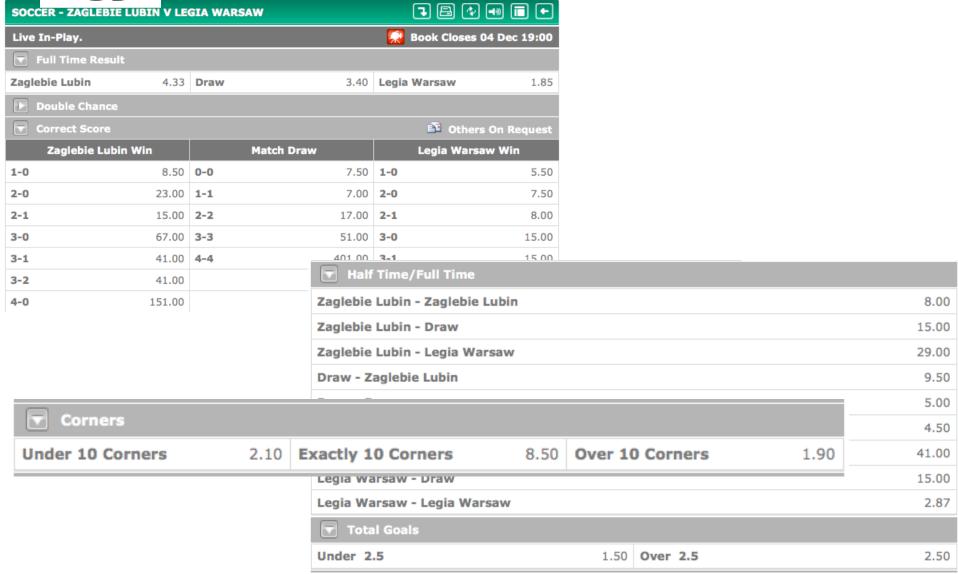
1997

Choose Payment Terms





Example: bet365





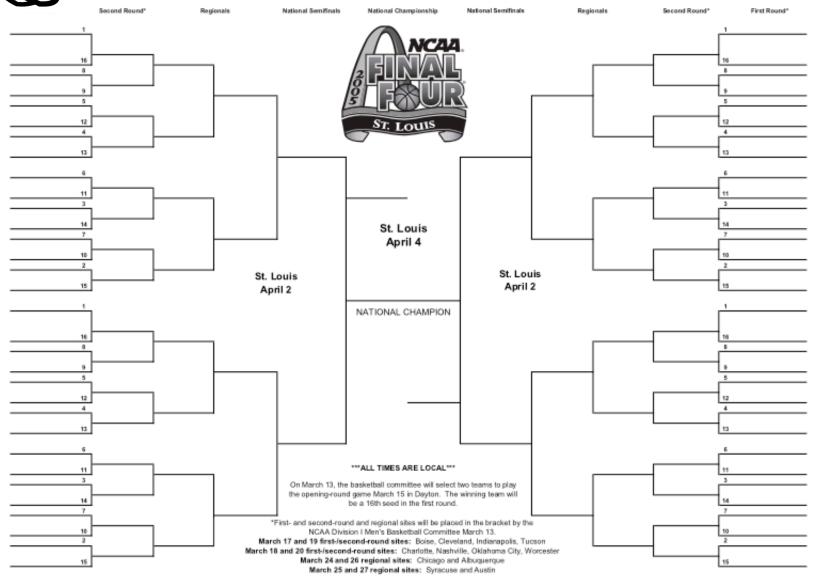
Example: Cantor Fitzgerald

- From Wall Street to Las Vegas Blvd
- "In-running" betting
- Intelligent market maker "The Oracle"

```
http://www.wired.com/magazine/
2010/11/ff_midas/all/1
```



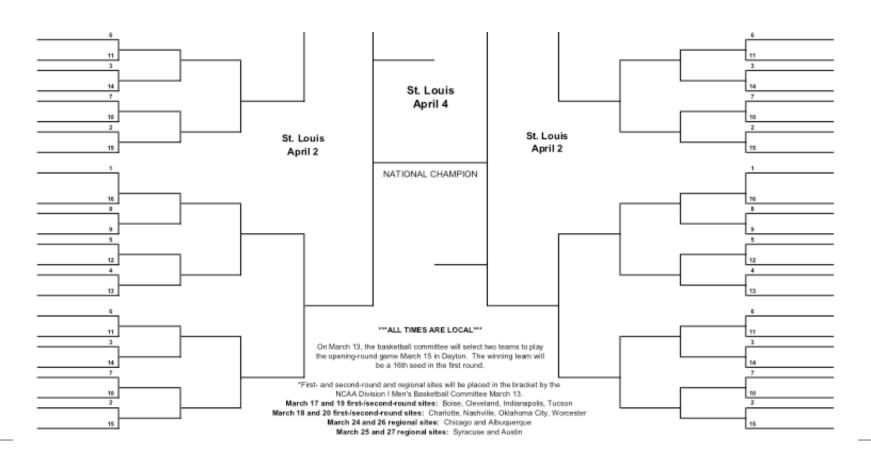








9.2 quintillion outcomes



The pitch (to gamers)

- Predict any property
 2²⁶³ possible in theory [gogol,gogolplex]
 - Duke wins >3 games
 - Duke wins more than UNC, less than NCST
 - Sum (seeds of ACC teams in final8) is prime
- We'll instantly quote odds for any of them
- Effects related predictions automatically
 - Predict Duke wins tournament
 ⇒Odds Duke wins rnd 1 goes up

The pitch (to economists)

- Information is everything
 - Traders (people) focus on information Provide it in whatever form they like
 - Mechanism (computer) handles logical & Bayesian propagation what it's good at
- No redundancy, no exec risk, everything is 1 trade
- More choices -- better hedges
- More information
- Smarter budgeting

- Typical today
 Non-combinatorial
 - Team wins Rnd 1
 - Team wins Tourney
 - A few other "props"
 - Everything explicit (By def, small #)
 - Every bet indep: Ignores logical & probabilistic relationships

- Combinatorial
 - Any property
 - Team wins Rnd k
 Duke > {UNC,NCST}
 ACC wins 5 games
 - 2²⁶³ possible props (implicitly defined)
 - 1 Bet effects related bets "correctly";
 e.g., to enforce logical constraints

Predictalot live

- First live version ran for 2010 March Madness, the NCAA basketball playoffs. Over 10,000 people placed 100,000 predictions. We averaged a prediction every 21 seconds (peak: 80/min).
- Version 0.2 ran for the 2010 FIFA World Cup, at one point the most popular game on Yahoo! Apps
- Users said: "wicked fun", "great idea", "could be huge". The app was cited in NYTimes and Wired, among others.
- From a science point of view, we have over 100,000 real predictions of over 10,000 types to test on



 Robin Hanson: Logarithmic market scoring rule market maker

Event = E = e.g. Duke wins > 3 Outcome = o = complete unfolding of tourn

Price of E =
$$\frac{\sum_{o \in E} e^{q_o/b}}{\sum_{o \in TRUE} e^{q_o/b}}$$

LMSR market maker

$$egin{array}{c} \Sigma_{o\in\mathsf{TRUE}} \mathrm{e}^{\mathsf{q}_o/\mathsf{b}} \ \hline \Sigma_{o\in\mathsf{TRUE}} \mathrm{e}^{\mathsf{q}_o/\mathsf{b}} \end{array}$$

- Impossible: Store 2⁶³ numbers
- Complex: Sum over 2⁶³ numbers
- Doable: Approx sum over 2⁶³ nums
 *tricks required to do it well/fast

```
Input: event E
for 1 to NUM SAMPLES
  sample o
  foreach bet (F,q<sub>F</sub>)
     q_o += q_F if o \in F
  numer += e^{q_0/b}/p(o) if o \in E
  denom += e^{q_o/b}/p(o)
return numer/denom
```





Other market maker functions

- Point price is all we need!
- From price we can compute
 - Total cost of any number of shares q_□
 - Number of shares purchasable for any dollar amount (inverse cost)
 - New price after purchasing q_∈ shares





- Sampling is accurate when outcomes are chosen proportional to eq/b
- Can't be done (#P-hard)
- Can sample proportion to q, if size of event is known
- For now, we sample according to seedbased prior fit to historical data and the current score (dynamic model)
- Next: Metropolis-Hastings





- No guarantees
- Erratic convergence
 e¹⁰ dwarfs e⁸
- Linear scan of all bets in inner loop!
- Now getting serious about improving sampling: 1) fast, 2) stable, 3) accurate





- If E is a snippet of code, then testing o∈E requires an 'eval' of the code
- Slow in interpreted languages + can be gamed + serious security risk
- Proceeded in phases: 1) Mathematica,
 2) PHP, 3) Now implemented a mini language parser in Java: much faster





<< Hide Examples

seed(champ())==3

wins(Duke)>wins(UNC) gmp_prob_prime(array_sum(array_map("seed",finalfour())))>0 Sum of seeds of final four is prime

A #3 seed wins the tournament Duke advances further than North Carolina

Enter any proposition: | wins(Duke)>wins(UNC)

Quote

Your Predictions

Prediction	You Played	To Win	Sell Now For	Action
sum(array_map("seed",winners(6))) > 5	49	468.153873424186	-	Sell
max(array_map("seed",winners(3))) <12	5	33.9255213749424	-	Sell
seed(champ())==2	3	14.032125779331	-	Sell
upsets(5) == 1	44	112.219182030833	-	Sell
seed(champ())>=3 && seed(champ())<=16	22	60.1808519731104	-	Sell
sum(array_map("seed",winners(3))) < 50	14	194.774794722934	-	Sell

March Madness Bet Constructor

Enter any proposition

Examples

seed[champ[]]==3 wins[UL]>wins[MSU] (* "A number 3 seed wins the whole tournament" *)

(* "Louisville advances further than Michigan State" *)

 $Sum[Boole[seed[winner[1,g]]>8], \{g,1,2^(n-1)\}]==0$ (* "There are no upsets in the first round" *)

Enter

Source code



Overview: Complexity results

	Permutations			Boolean			Taxonomy		
	General	Pair	Subset	General	2-clause	Restrict Tourney	General	Tree	
Auction- eer	NP-hard EC'07	NP-hard EC'07	Poly EC'07	NP-hard DSS'05	co-NP- complete DSS'05	?	?	?	
Market Maker (LMSR)	#P-hard EC'08	#P-hard EC'08	#P-hard EC'08	#P-hard EC'08 Approx STOC'08	#P-hard EC'08	Poly STOC'08	#P-hard AAMAS '09	Poly AAMAS '09	



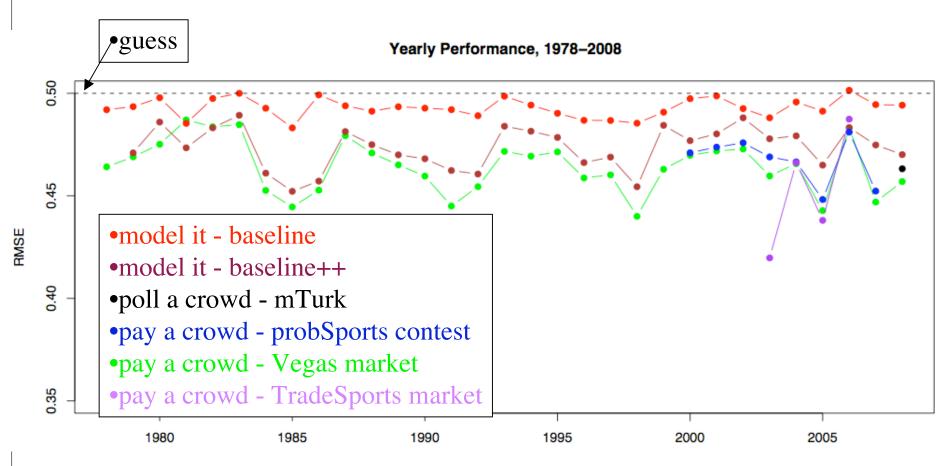


What is (and what good is) a combinatorial prediction market?

http://bit.ly/combopm



Methods compared: NFL



How to make a prediction

1. Guess if 99.7th percentile

2. Model it: Stats/ML if data

3. Poll an expert

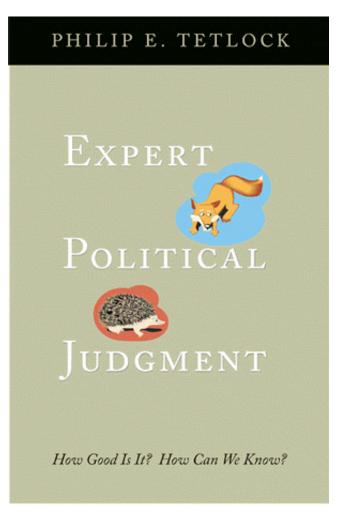
4. Pay an expert

5. Poll a crowd

6. Pay a crowd

How to make a prediction

- 1. Guess
- 2. Model it: Stats/ML
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How to make a prediction

1. Guess

2. Model it: Stats/ML

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if 99.7th percentile

if data

Tetlock says no

& hard to ID

How to make a prediction

1. Guess if 99.7th percentile

2. Model it: Stats/ML if data

3. Poll an expert Tetlock says no

4. Pay an expert & hard to ID

5. Poll a crowd nice trade-off cheap, easy, works

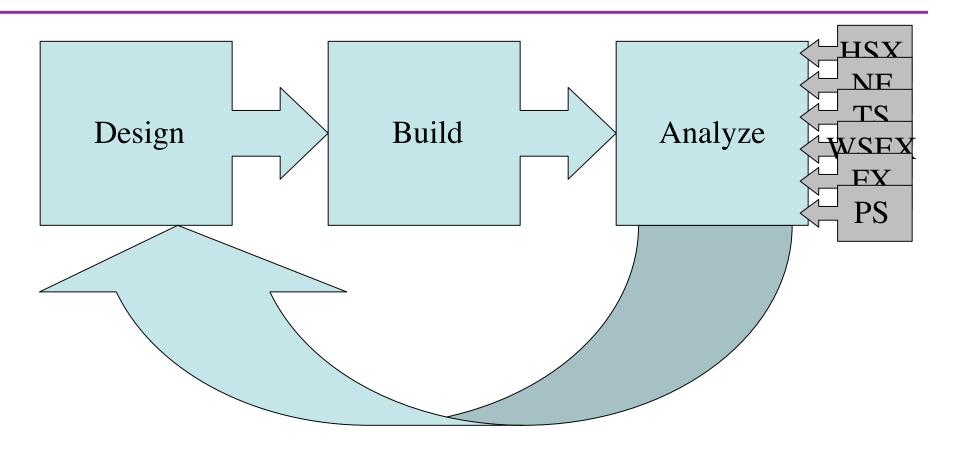
6. Pay a crowd >cost, complex, better

A research agenda: Chance Tech

- Technology to
 - Manage chance: prediction, finance
 - Mitigate chance: insurance
 - Manufacture chance: gambling
- In: Wisdom of crowds, prediction markets, stock picking, money management, online betting exchanges, computer poker, custom insurance, adversarial ML
- Out: Roulette, human poker, chess

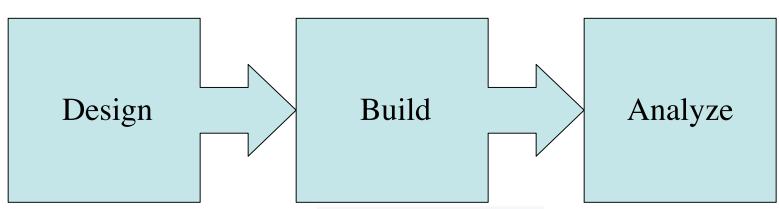


A research methodology









- Prediction markets
 - Dynamic parimutuel
 - Combinatorial bids
 - Combinatorial outcomes
 - Shared scoring rules
 - Linear programming backbone
- Ad auctions
- Spam incentives





- BUZZ GAME
- * CentMail⊠





- Computational complexity
- Does money matter?
- Equilibrium analysis
- Wisdom of crowds:
 Combining experts
- Practical lessons